

Supply Chain Development Manager - Permanent Position - Tampa, FL

Summary / Purpose

Responsible for the materials strategy in the global business unit. This position includes responsibility for situational analysis, strategy development and guidance in implementation for the functional disciplines of supply chain development, procurement, planning and inventory control. These strategies should support the individual customer's needs and be complementary to 's overall Supply Chain Management goals. The Supply Chain Development Manager provides leadership and strategic direction to the workcells in factories where the business unit manufactures.

Performance Management:

- Establish clear measurable goals and objectives by which to determine individual and team results (i.e. SCM metrics, results against project timelines, training documentation, knowledge of operational roles and responsibilities, personal development goals).
- Solicit ongoing feedback from Business Unit Management, Commodity Management, Materials Management, peers and team members on team member's contribution to the team. Provide ongoing coaching and counseling to team members based on feedback.
- Express pride in the team and encourage them to feel good about their accomplishments.
- Influence and assist in performing team member evaluations professionally and on time.
- Drive individuals and the team to continuously improve in key metrics and the achievement of the organizational goals.
- Coordinate activities of teams and keep them focused in times of crises.
- Influence and assist with ensuring recognition and rewards are managed fairly and consistently in area of responsibility.

SUPPLY CHAIN MANAGEMENT RESPONSIBILITIES

Business Strategy and Direction:

- Know and understand the Corporation's strategic direction.
- Analyze the customer's needs and develop an appropriate materials strategy that is in alignment with 's organizational goals.
- In concert with the Operations Materials Managers, educate the Business Unit's factory workcells and champion implementation of the materials strategy.

Cost Management:

- Identify creative ways to reduce cost by streamlining processes and systems (i.e. modification of responsibilities or consolidation of tasks, elimination of non-value-added processes or complete re-engineering of processes and systems).
- Define, develop and make effective use of cost analysis tools.
- Provide feedback to staff on cost and cost trends.

Forecast Development and Accuracy:

- Participate in 's monthly forecast cycle with Business Unit Management and Operations Management as required.

TECHNICAL MANAGEMENT RESPONSIBILITIES

Planning/Inventory Control

- Champion the execution and deployment of 's standard planning and inventory strategies and systems with the customer where possible, and implement customized solutions where necessary.
- Drive a systematic process to receive, evaluate and fulfill customer demand across the business unit.
- Ensure that an achievable Master Schedule is in place to support both customer

requirements and revenue projections. In developing a solid MPS, consideration should be given to materials availability, equipment capability/capacity and staffing.

- Ensure that the Master Production Schedule is loaded in alignment with customer contract(s) and liability agreements so that the materials team maintains conformance to 's "Rules of the Road."
- Develop and supervise solid product launch plans for new business, and transition plans for products being transferred between manufacturing sites.
- Evaluate the need for buffer inventory during the transfer process.
- Ensure continuity of product supply to the manufacturing site(s), and of finished goods to the customer throughout the transfer timeframe.
- Oversee the disposition and transfer of residual inventory to the appropriate "receiving" factory.
- Generate and analyze inventory reports for internal business unit and / or customer use.
- Assist the Business Unit Management team as required in evaluating and recovering the cost of excess / obsolete inventory.
- Recommend process and supply chain initiatives to lower inventory costs (hubbing, JIT, optimum manufacturing lot sizes, alternate transportation methodologies, etc.).

Supply Chain Management

- Clearly and regularly communicate the customer's needs to Commodity Management, Operations Materials Management and the Business Unit Buyers to ensure that provides supply chain solutions that foster success.
- Manage the periodic (typically quarterly) materials quotation cycle for Business Unit Strategic Commodities. Assist in executing the RFQ as appropriate for the business unit.
- Identify and facilitate the qualification of new, alternate and/or localized suppliers for Business Unit Strategic commodities.
- Negotiate favorable pricing, payment terms, and advanced supply chain optimization programs such as supplier-owned inventory, Just-in-Time delivery schedules, reduced lead times and cancellation terms, return privileges, and EDI/SIS demand communication with 's Business Unit Strategic suppliers.
- Working in concert with 's Commodity Management Team, recommend customer BOM pricing at the component level that promotes 's competitiveness in the marketplace while simultaneously achieving 's Materials Price Variance (MPV) goals.
- In collaboration with Commodity Management, lead the effort to obtain full commodity and sourcing control of both Strategic and Business Unit Strategic commodities.
- Through early design involvement and qualification of alternate suppliers on existing products, promote the use of 's Strategic Suppliers.
- Focus on achievement of 's MPV and Inventory Turns goals.

Job Requirements

HS Diploma and five years related experience in electronics manufacturing and materials management is required as well as experience in negotiation cost reduction activities and materials planning. Bachelor's degree in Business Administration Materials Logistics Management or related discipline preferred. Domestic and international travel is required.